

PURCHASERS' QUESTIONNAIRE
NON-MALLEABLE CAST IRON PIPE FITTINGS FROM CHINA

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than December 2, 2002

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning non-malleable cast iron pipe fittings from China (inv. No. 731-TA-990 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Amelia Preece (202-205-3250).

Name of firm _____
Address _____
City _____ State _____ Zip code _____
World Wide Web address _____

Has your firm purchased non-malleable or ductile cast iron pipe fittings (as defined in the instruction booklet), whether over or under 6 inches, or flanged ductile pipe fittings, from any source (domestic or foreign) at any time since January 1, 1999?

- ☐ **NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
☐ **YES** (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

CERTIFICATION

The undersigned certifies that the information herein supplied in response to this questionnaire is complete and correct to the best of his/her knowledge and belief and understands that the information submitted is subject to audit and verification by the Commission.

Your signature on the certification below will also serve as consent for the Commission, and its employees and contract personnel, to use the information you provide in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise. If you do not consent to such use, please note the certification accordingly.

The undersigned acknowledges that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW., Washington, DC 20436.

- I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

- I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

- I-3. Is your firm owned, in whole or in part, by any other firm?

☐ No ☐ Yes--List the following information.

| <u>Firm name</u> | <u>Address</u> | <u>Extent of ownership</u> |
|------------------|----------------|----------------------------|
| _____ | _____ | _____ |
| _____ | _____ | _____ |

- I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing non-malleable/ductile cast iron pipe fittings from China into the United States or which are engaged in exporting non-malleable/ductile cast iron pipe fittings from China to the United States?

☐ No ☐ Yes--List the following information.

| <u>Firm name</u> | <u>Address</u> | <u>Affiliation</u> |
|------------------|----------------|--------------------|
| _____ | _____ | _____ |
| _____ | _____ | _____ |

PART I.--GENERAL QUESTIONS--Continued

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of non-malleable/ductile cast iron pipe fittings?

☐ No

☐ Yes--List the following information.

Firm name

Address

Affiliation

PART II.--PURCHASES

II-1. Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of subject non-malleable/ductile cast iron pipe fittings. Report based on delivery date, not order date.

| <i>(Quantity in 1,000 pieces, value in \$1,000)</i> | | | | |
|--|------|------|------|--------------------|
| Item | 1999 | 2000 | 2001 | Jan.-Sept. 2002 |
| PURCHASES FROM U.S. PRODUCERS: | | | | |
| <i>Quantity (non-malleable)</i> | | | | |
| <i>Value (non-malleable)</i> | | | | |
| <i>Quantity (ductile)</i> | | | | |
| <i>Value (ductile)</i> | | | | |
| PURCHASES FROM CHINA: | | | | |
| <i>Quantity (non-malleable)</i> | | | | |
| <i>Value (non-malleable)</i> | | | | |
| <i>Quantity (ductile)</i> | | | | |
| <i>Value (ductile)</i> | | | | |
| PURCHASES FROM ALL OTHER COUNTRIES:¹ | | | | |
| <i>Quantity (non-malleable)</i> | | | | |
| <i>Value (non-malleable)</i> | | | | |
| <i>Quantity (ductile)</i> | | | | |
| <i>Value (ductile)</i> | | | | |
| ¹ Please identify these countries: _____ | | | | |
| _____ | | | | |

PART II.--PURCHASES--Continued

- II-2. If the relative shares of your firm's total purchases of non-malleable/ductile cast iron pipe fittings from different sources (both domestic and foreign) have changed in the last three years, please list the country, state whether the relative share from that country has increased or decreased, and state the reason.

| Country | Increase/decrease | Reason |
|---------|-------------------|--------|
| | | |
| | | |
| | | |
| | | |

- II-3. If your firm has purchased non-malleable/ductile cast iron pipe fittings from only one country, please explain the reasons for doing so.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

The questions in this section refer to both non-malleable and ductile pipe fittings. If your response to any question differs depending on the type of fitting (i.e., non-malleable or ductile), please note this in your response.

- III-1. Which of the following best describes your firm as a purchaser of non-malleable/ductile cast iron pipe fittings (check all that apply, noting the specific end uses if known)?

☐ **END USER** (_____)

☐ **DISTRIBUTOR** (_____)

☐ **Other** (_____)

- III-2. If your firm is a distributor or reseller of non-malleable/ductile cast iron pipe fittings, what are the major types of consumers to which you sell non-malleable/ductile cast iron pipe fittings?

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

- III-3. List, in order of quantity of non-malleable/ductile cast iron pipe fittings consumed, the top 5 end-use products for which your firm purchases non-malleable/ductile cast iron pipe fittings as a component part or material input. Please indicate what percentage of the total cost is accounted for by non-malleable/ductile cast iron pipe fittings.

| <u>End use product</u> | <u>Percent of cost accounted for non-malleable/ductile cast iron pipe fittings</u> |
|------------------------|--|
| 1. _____ | 1. _____ |
| 2. _____ | 2. _____ |
| 3. _____ | 3. _____ |
| 4. _____ | 4. _____ |
| 5. _____ | 5. _____ |

- III-4. If your firm is an end user of non-malleable/ductile cast iron pipe fittings, has the demand for your firm's final products incorporating non-malleable/ductile cast iron pipe fittings changed since January 1, 1999?

☐ No

☐ Yes--Please indicate the direction of change and identify the major factors that have contributed to this change. Describe the ways in which this change has affected your firm's purchases of non-malleable/ductile cast iron pipe fittings.

- III-5. Are there other products that could be substituted for non-malleable/ductile cast iron pipe fittings in its end uses?

☐ No

☐ Yes--Please identify such substitutes. If multiple end uses exist for non-malleable/ductile cast iron pipe fittings, please discuss potential substitutes for each of the end uses.

- III-6. Since January 1, 1999, have prices for these substitute products increased, decreased, or remained the same relative to those for non-malleable/ductile cast iron pipe fittings? Have changes in these relative prices caused your firm to shift purchases from non-malleable cast/ductile iron pipe fittings to the substitute products or vice versa?

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-7. Do you compete for sales to your customers with the manufacturers or importers from which you purchase non-malleable/ductile cast iron pipe fittings?

III-8. Are you aware whether the non-malleable/ductile cast iron pipe fittings you are purchasing are U.S.-produced or imported?

☐ Always

☐ Usually

☐ Sometimes

☐ Never

III-9. Do you know the manufacturer of the non-malleable/ductile cast iron pipe fittings that you purchase?

☐ Always

☐ Usually

☐ Sometimes

☐ Never

III-10. To your knowledge, are your buyers aware of and/or interested in the country of origin of the goods you supply them?

☐ Always

☐ Usually

☐ Sometimes

☐ Never

III-11. How frequently do you make purchases (circle one) ?

daily

weekly

monthly

other (_____)

III-12. Has this purchasing pattern changed significantly in the last 3 years, and, if so, how?

III-13. How many suppliers do you generally contact before making a purchase?

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

- II.14. a) Does your firm purchase non-malleable/ductile cast iron pipe fittings under "Buy American" provisions? Yes _____ No _____. If yes, please estimate the percentage of your firm's total purchases of non-malleable/ductile cast iron pipe fittings that were accounted for by purchases of non-malleable/ductile cast iron pipe fittings subsequent to "Buy American" provisions.

b) Has this percentage changed since January 1, 1999? Yes _____ No _____. If yes, please discuss the change and the reason(s) for it.

- III-15. How frequently do you change suppliers?

- III-16. If you have changed suppliers within the last 3 years, please list the supplier, indicate whether the firm was added or dropped as a supplier, and give the reasons for the change.

- III-17. Are you aware of any new suppliers, either foreign or domestic, that have entered the market in the last 3 years?

☐ No ☐ Yes--Please identify the firms and indicate how you become aware of them.

- III-18. a) Is there product available in the U.S. market that does not meet specifications? No _____ Yes _____. If yes, where does off specification material come from (which producers or countries)? If a firm receives product that does not meet specifications, what does this firm do with the product?

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

- III-18. b) Once the product has met specifications, what additional characteristics does your firm consider when determining the quality of a supplier's non-malleable/ductile cast iron pipe fittings?

- III-19. For product that meets specifications, please list, in order of their importance, the three major factors generally considered by your firm in deciding from whom to purchase non-malleable/ductile cast iron pipe fittings for any one order, (examples include current availability, extension of credit, prearranged contracts, price, quality of product, range of supplier's product line, traditional supplier, etc.).

1.

2.

3.

Other factors or comments:

- III-20. How often does your firm purchase the non-malleable/ductile cast iron pipe fittings that is offered at the lowest price?

☐ Always ☐ Usually ☐ Sometimes ☐ Never

- III-21. Generally, when you make a purchase does your supplier set the terms, or are terms negotiable?

☐ Supplier sets ☐ Negotiable

- III-22. Please list the names of any firms you considered price leaders in the non-malleable/ductile cast iron pipe fittings market during January 1999-September 2002. A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader does not necessarily have to be the lowest priced supplier. For those firms identified as a price leader, please specify the time period in which a price change was communicated, whether the price change was upward or downward, and whether it covered a specific geographic region or a specific product type.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-23. Please describe how the above firm(s) exhibited price leadership.

III-24. Since 1999, how frequently has the price of the non-malleable/ductile cast iron pipe fittings you are purchasing changed?

III-25. Do you know U.S.-inland transportation costs? Yes ____ No _____. If yes, of the non-malleable/ductile cast iron pipe fittings that your firm purchases (for which you know the U.S.-inland transportation costs), approximately what percent of total cost is accounted for by U.S.-inland transportation costs (please answer separately for each of your sources)?

Source _____ percent

Source _____ percent

Source _____ percent

III-26. Do you require your suppliers to become certified or prequalified with respect to the quality, chemistry, strength, or other performance characteristic of the non-malleable/ductile cast iron pipe fittings they sell to your firm?

☐ No

☐ Yes--Approximately what percent of your firm's total 2001 purchases of non-malleable/ductile cast iron pipe fittings required some form of certification or pre-qualification? _____ percent. Please provide a general description of the non-malleable/ductile cast iron pipe fittings purchased by your firm that requires supplier certification.

III-27. Briefly describe the factors that are considered when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.) and estimate the time it takes to qualify a new supplier.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-28. Since January 1, 1999, have any domestic or foreign producers ever failed in their attempts to qualify their non-malleable/ductile cast iron pipe fittings with your firm or have any producers lost their approved status?

- ☐ No ☐ Yes--Please identify these firms, the countries where they are located, and the reasons why they failed the qualification process.

III-29. Does your firm purchase non-malleable/ductile cast iron pipe fittings over the internet?

- ☐ No ☐ Yes--Please describe, noting the estimated percentage of your firm's total purchases of non-malleable/ductile cast iron pipe fittings in 2001 accounted for by internet purchases.

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT

The questions in this section refer to both non-malleable and ductile pipe fittings. If your response to any question differs depending on the type of fitting (i.e., non-malleable or ductile), please note this in your response.

IV-1. Please indicate the countries of origin for non-malleable/ductile cast iron pipe fittings for which your firm has actual marketing/pricing knowledge.

- ☐ United States
☐ China
☐ Other countries (Please specify _____)

IV-2. Do the specifications of non-malleable/ductile cast iron pipe fittings vary depending on the end use application?

- ☐ No ☐ Yes--Please list the specifications of the material for each end-use application. If the specifications vary based on the supplier, please list the product specifications for each supplier, noting the country of origin in your response.

**PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED
PRODUCT--Continued**

IV-3. Are imported and domestically produced non-malleable/ductile cast iron pipe fittings used in the same applications? Please answer for all country combinations you are familiar with (as indicated in your response to the first question in Part IV), including the United States and both subject and nonsubject foreign countries.

| | | |
|----------------|------------------------------|--|
| _____ vs _____ | <input type="checkbox"/> Yes | <input type="checkbox"/> No--Please explain below. |
| _____ vs _____ | <input type="checkbox"/> Yes | <input type="checkbox"/> No--Please explain below. |
| _____ vs _____ | <input type="checkbox"/> Yes | <input type="checkbox"/> No--Please explain below. |

IV-4. Do you or your customers ever specifically order non-malleable/ductile cast iron pipe fittings from one country in particular over other possible sources of supply?

☐ No ☐ Yes--Please identify all relevant countries (including the United States and both subject and nonsubject foreign countries) from which you or your customers prefer to order, and indicate why non-malleable/ductile cast iron pipe fittings from these countries are preferred over product from other countries (please note the specific product in your response).

IV-5. Are certain grades/types/sizes of non-malleable/ductile cast iron pipe fittings available from only a single source (domestic or foreign, including both subject and nonsubject countries)?

☐ No ☐ Yes--Please identify the source and the grade/type/size.

**PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED
PRODUCT--Continued**

- IV-6. Please indicate whether prices of non-malleable/ductile cast iron pipe fittings from different sources have generally been higher, lower, or about the same as those of product from other sources. Please answer for all country combinations you are familiar with (as indicated in your response to the first question in Part IV), including the United States and both subject and nonsubject foreign countries.

| | | | | |
|-------|---------------------------------|-------------------------------|--------------------------------|------------------------|
| _____ | <input type="checkbox"/> Higher | <input type="checkbox"/> Same | <input type="checkbox"/> Lower | priced than from _____ |
| _____ | <input type="checkbox"/> Higher | <input type="checkbox"/> Same | <input type="checkbox"/> Lower | priced than from _____ |
| _____ | <input type="checkbox"/> Higher | <input type="checkbox"/> Same | <input type="checkbox"/> Lower | priced than from _____ |

- IV-7. If you purchased non-malleable/ductile cast iron pipe fittings from one source although a comparable product was available from another source at a lower price, please explain your reasons for doing so (please specify by country, including the United States and both subject and nonsubject foreign countries). Possibilities might include transaction characteristics such as length of time to fill orders, minimum order size, reliability of supply, etc.

- IV-8. If you purchased imported non-malleable/ductile cast iron pipe fittings during 2001, approximately how much higher would the price for the imported product have to have been (over the price you paid) before you would have purchased U.S.-produced non-malleable/ductile cast iron pipe fittings instead (please specify by country, including imports from both subject and nonsubject countries)?

Country _____ percent higher

Country _____ percent higher

Country _____ percent higher

Comments: _____

- IV-9. Since January 1, 1999, have the prices of U.S.-produced non-malleable/ductile cast iron pipe fittings generally increased, decreased, or remained the same relative to prices of imported products (please specify by country, including imports from both subject and nonsubject countries)?

☐ Increased (specify countries _____)

☐ Decreased (specify countries _____)

☐ Remained the same (specify countries _____)

**PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED
PRODUCT--Continued**

IV-10. For the factors listed below, please rate how non-malleable/ductile cast iron pipe fittings produced in each country you identified in your response to the first question in Part IV compares with non-malleable/ductile cast iron pipe fittings produced in each of the other countries you identified (including the United States and both subject and nonsubject foreign countries). Copy this page as necessary to cover all possible country combinations and please attach any comments you care to make concerning your responses, especially in comparisons where you rate product from one country superior or inferior to product from another.

| | compared to | | |
|---|--------------------------|--------------------------|--------------------------|
| | (specify country) | (specify country) | |
| | SUPERIOR | COMPARABLE | INFERIOR |
| Availability | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Delivery terms | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Delivery time | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Discounts offered | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Lowest price ¹ | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Minimum qty requirements . . . | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Packaging | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Product consistency | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Product meets specifications . . | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Product quality above specifications | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Product range | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Reliability of supply | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Technical support/service | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Transportation network | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Lowest U.S. transportation costs ² | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Other (specify): | | | |
| _____ | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| _____ | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

¹ Superior in this instance would mean that product from the first country listed is offered at a lower price than the country listed second.

² Superior in this instance would mean that product from the first country listed has a lower U.S. transportation cost than the country listed second.

**PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED
PRODUCT--Continued**

IV-11. For the factors listed below, please rate each in terms of its importance in your purchase decision for non-malleable/ductile cast iron pipe fittings.

| | VERY IMPORTANT | SOMEWHAT IMPORTANT | NOT IMPORTANT |
|---|--------------------------|--------------------------|--------------------------|
| Availability | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Delivery terms | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Delivery time | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Discounts offered | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Lowest price | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Minimum qty requirements ... | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Packaging | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Product consistency | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Product meets specifications .. | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Product quality above specifications | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Product range | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Reliability of supply | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Technical support/service | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Transportation network | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Lowest U.S. transportation costs <input type="checkbox"/> | | <input type="checkbox"/> | <input type="checkbox"/> |
| Other (specify): | | | |
| _____ | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| _____ | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

PART V.--SUPPLIER IDENTIFICATION

Please provide the names and addresses of your firm's 10 largest suppliers of non-malleable/ductile cast iron pipe fittings purchased during January 1999-September 2002. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total purchases of non-malleable/ductile cast iron pipe fittings that each of these suppliers accounted for in 2001.

| No. | Supplier's name | Street address (<u>not</u> P.O. box), state, and zip code | Contact person | Area code and telephone number | Share of 2001 pur- chases (%) |
|-----|-----------------|--|----------------|---|---|
| 1 | | | | | |
| 2 | | | | | |
| 3 | | | | | |
| 4 | | | | | |
| 5 | | | | | |
| 6 | | | | | |
| 7 | | | | | |
| 8 | | | | | |
| 9 | | | | | |
| 10 | | | | | |

PART VI.--DOMESTIC LIKE PRODUCT QUESTIONS

The following questions relate to the degree of similarity or the differences between various types of fittings used in common applications.

VI-1. (1) Are subject ductile fittings and subject non-malleable fittings used in the same applications?

☐ No--If no, skip to VI-2.

☐ Yes--If yes, report their common use(s).

(2) What percent of all subject ductile fittings and all subject non-malleable fittings are used in these overlapping applications?

Subject ductile _____ percent, Subject non-malleable _____ percent.

(3) What are the differences and similarities in characteristics of subject ductile fittings and subject non-malleable fittings. Supply promotional/advertising materials regarding these differences/similarities.

(4) Are the prices different between these subject ductile fittings and subject non-malleable fittings?

☐ No

☐ Yes--If yes, report which product is less expensive and how much less expensive it is.

VI-2. (1) Are flanged ductile fittings and flanged non-malleable fittings used in the same applications?

☐ No--If no, ship to VI-3

☐ Yes--If yes, report their common use(s).

PART VI.--DOMESTIC LIKE PRODUCT QUESTIONS--Continued

VI-2 (2) What percent of flanged ductile fittings and flanged non-malleable fittings are used in these overlapping applications?

Flanged ductile ____ percent, Flanged non-malleable _____ percent.

(3) What are the differences and similarities in characteristics of flanged ductile fittings and flanged non-malleable fittings. Supply promotional/advertising materials regarding these differences/similarities.

(4) Are the prices different between these flanged ductile fittings and flanged non-malleable fittings?

☐ No ☐ Yes--If yes, report which product is less expensive and how much less expensive it is.

VI-3. (1) Are fittings 6 inches and under, inside diameter (I.D.), and fittings over 6 inches I.D. used in the same applications?

☐ No--If no, skip to VI-4. ☐ Yes--If yes, report their common use(s).

(2) What percent of fittings 6 inches and under I.D. and fittings over 6 inches I.D. are used in these overlapping applications?

Fittings 6 inches and under I.D. ____ percent, Fittings over 6 inches I.D. _____ percent.

(3) What are the differences and similarities in characteristics of fittings 6 inches and under I.D., and fittings over 6 inches I.D. Supply promotional/advertising materials regarding these differences/similarities.

PART VI.--DOMESTIC LIKE PRODUCT QUESTIONS--Continued

VI-3. (4) Are the prices different between these fittings 6 inches and under I.D. and fittings over 6 inches I.D.?

☐ No

☐ Yes--If yes, report which product is less expensive and how much less expensive it is.

VI-4. (1) Are grooved ductile/non-malleable fittings and subject ductile/non-malleable fittings used in the same applications?

☐ No--If no, skip the remaining questions.

☐ Yes--If yes, report (1) their common use(s).

(2) What percent of grooved ductile/non-malleable fittings and subject ductile/non-malleable fittings are used in these overlapping applications?

Grooved ductile/non-malleable fittings ____ percent,

Subject ductile/non-malleable fittings ____ percent.

(3) What are the differences and similarities in characteristics of grooved ductile/non-malleable fittings, and subject ductile/non-malleable fittings. Supply promotional/advertising materials regarding these differences/similarities.

(4) Are the prices different between these grooved ductile/non-malleable fittings and subject ductile/non-malleable fittings?

☐ No

☐ Yes--If yes, report which product is less expensive and how much less expensive it is.
